**Responsibilities:**

The Salesforce Architect is responsible for the full systems development lifecycle from requirements gathering through implementation of various functional architecture solutions for Salesforce and the Force.com platform.

This person will work closely with clients and demonstrate individual functional and professional knowledge to ensure that the work products and deliverables are of the highest caliber. This person will apply project management expertise to identify, develop, and implement techniques to improve engagement productivity, increase efficiencies, mitigate risks, resolve issues, and optimize cost savings and efficiencies.

**Required Skills and Experience:**

The Salesforce Architect should have extensive knowledge of Salesforce.com, Sales and Service cloud and will be responsible for successfully creating custom applications using Force.com and integrating salesforce.com with other systems. In this capacity, the Architect will be an expert in Force.com web application development, Salesforce.com integration and extension, and features design using the Force.com API, APEX, Visualforce and other tools that extend the product.

The Architect will provide technical guidance to the development of Salesforce.com applications to support business and product strategies.  He/She must be able to lead a technical requirements gathering session, oversee and approve creation and maintenance of application and system documentation used in design, testing or programming efforts and manage integration.

The ideal candidate will be knowledgeable about components of the Salesforce eco-system for extensions to the platform such as third party analytics and marketing automation solutions.

**Specific Skills and Experience include:**

* Experience with client facing engagements; support for pre-sales activities inclusive of participating in sales calls and proposal development.
* Experience in a delivery role.
* Disseminate best practices on solution positioning and delivery.
* Mentorship of more junior team members in business analysis, project management, and SalesForce.Com best practices.
* Experience managing virtual teams is desired.
* Experience in financial services domain would be a great advantage.

**Technology:**

* Command over APEX and Visual force pages is a must.
* Experience with SFDC functional solutions architecture.
* Knowledge of Salesforce1 and Heroku is a plus.
* Experience with all aspects of system implementation including gathering requirements, designing the future state solution, the development objects related to their process scope, as well as supporting testing and post implementation support.
* Experience with gap analysis and strategic roadmap/blueprint development.
* Salesforce.com certification(s) required.
* Experience with Dynamics CRM, mobile technologies, marketing automation, analytics, ecommerce, content management is a plus.

**Soft Skills:**

* Excellent analytic and problem solving skills.
* Excellent verbal and written communication skills.
* Strong executive presence and ability to interact with CxO level.
* Successful teamwork experience and demonstrated leadership abilities; mentors team members in technology, architecture and delivery of applications.
* Proven ability to transfer knowledge and stay aware of current trends and technical advancements.
* Ability to be flexible and creative.
* Travel within the US will be required, with some international travel possible.
* College degree in a related area of study, with advanced degree highly preferred